



ISBS- Consulting & MDP Cell, Summary for year 2019-20

				Total Projects		13			
				Total Revenue		323200			
Sr. No.	Project Title	Funding Agency (Client Name)	Amount	Duration	Type of Consultancy	No. of Faculty Involved	Type of Industry	Completion of Assignment	Project Brief
1	Management Games	CREDAI	10000	2 days	Behavioral	2	BFSI	Completed Successfully in July'19	The participants were imparted knowledge on management concepts using games, role plays etc.
2	Assessment of BFSI trainers at L&T lonavla	BFSI Sector Skill Council Of India	11800	2 days	Behavioral & Domain assessment	2	BFSI	Completed Successfully in July'19	The participants were assessed on Banking domain and behavioural aspects. A strength & weakness profiling of each participant was done and shared with the organization.
3	Domain and Platform assessment	BFSI Sector Skill Council Of India	35400	6 months	Behavioral & Domain assessment	2	BFSI	Completed successfully in July to December 2019	The participants were assessed on Banking domain and behavioural aspects. A strength & weakness profiling of each participant was done and shared with the organization.
4	Product and process of Axis Bank	Proedge Skill Development	17700	2 days	Domain	2		Completed Successfully in Aug'19	Consulting on "Effective Banking Practices" was given with the objective of making them equipped with various techniques & processes involved in Banking. Their current practices were studied, and gaps were brought to notice
5	TOT for L&T Leadership Development Academy	L & T	100300	2 months	Domain	2	Manufacturing	Completed Successfully in Oct'19	The problem was leadership skills gap. The project master aimed at identifying the reasons of said gaps using Psychometric tools to know the behaviours and personality, leadership styles of candidates. It was later followed by in



									depth one to one counselling of each candidate to meet the stated objectives. The detailed report was shared with the client,
6	Telephonic Assessment	BFSI Sector Skill Council of India	472	1 day	Domain	2	BFSI	Completed Successfully in Sep 2019	Telephonic assessment was done for a participant who had applied for a TOT through NSDC.
7	SBI TOT	BFSI Sector Skill Council of India	59000	5 days	Domain	2	BFSI	Completed Successfully in Sep 2019	5 days training was provided to the participants from SBI. This was domain and branch operations.
8	TIFF	Jabil Circuit	23600	1 mnth	Behavioral	3	Manufacturing	Completed Successfully in Sept'19	The problem which was presented by the client was that there was lack of ownership and cohesiveness among team members (a team of 15 Middle Managers). The project masters aimed at identifying the reasons of said gaps using Psychometric tools- Temple Index of Functional Fluency and Thematic Appreciation Test, to know the behaviours and personality of candidates. It was later followed by in depth one to one counselling of each candidate to meet the stated objectives. The detailed report was shared with the client,
9	Emotional Intelligence	Kalyani Technoforge	30000	1 week	Behavioral	2	Manufacturing	Completed Successfully in Dec'19	The participants were taught Emotional Intelligence like how to develop it, use it effectively. The participants were assessed, and they were given counselling for effective EI.
10	Finance GYM	Navigators Capital	22656	1 month	Domain	1	BFSI	Completed Successfully in Apr' 20	Domain training was conducted on financial planning



									for the client of Navigator Capital.
11	Advanced MS Excel	CII	12272	1 week	Technical	1	Consultancy	Completed Successfully in Nov, 2019	The participants were taught about advanced Excel skills, usage in their work areas. The participants were assessed, and they were given useful tips for effective use of Excel.

