



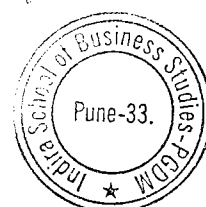
ISBS- Consulting & MDP Cell, Summary for year 2017-18

				Total Projects		13			
				Total Revenue		854024			
Sr. No	Project Title	Funding Agency (Client Name)	Amt	Duration	Type of Consultancy	No. of Faculty Involved	Type of Industry	Completion of Assignment	Project Brief
1	Analytics Based Decision Making	Dynalog India	126968	1 month	Analytical	4	Manufacturing	Completed successfully in August 2017	Consulting on "Analytics Based Decision Making" was given to middle management of Dynalog with the objective of making them equipped with various techniques that aid in decision making process
2	Behavioural & GMP- "Good Manufacturing Practices"	Indira College of Pharmacy	25350	1 month	Behavioural, Process Improvement	3	Education	Completed successfully between Nov 2017	Faculty & Students were assessed on their effective & ineffective behaviours & counselled. Good Manufacturing Techniques were shared with the participants.
3	Consulting on "Managing Operations Effectively"	Global Business School	26300	1 month	Operation Management	3	Education	Completed successfully in Jan 2018	45 hours consulting on managing operations effectively was provided to faculty & students. The Aim was to equip the participants with knowledge about operation management and suggest ways of effective functioning of their own organization. The suggestions were later implemented by the organization.
4	Training Delivery on Mgmt - Vishal T	Mgmt.	120000	1 month	Business/ Client Management	2	Event Management	Completed successfully in Nov 2017	Consulting on managing clients was provided. The stakeholders of the organization changed their Business Practices accordingly.
5	Behavioural & GMP - Good Manufacturing Practices	Alard College of Pharmacy	41300	2 months	Behavioural, Process Improvement	3	Education	Completed successfully between Jan to March 2018	Faculty & Students were assessed on their effective & ineffective behaviours & counselled. Good Manufacturing Techniques were shared with the participants.
6	Decision Science	Akemi Education Society	40000	1 month	Analytical & Behavioural	3	Education	Completed successfully in March 2018	Faculty & Students were taught techniques of effective decision making using effective behaviours & analytical tools. Their decision-making abilities were assessed and suggestions for improvement were given, which were implemented by the organization.
7	Gap & Impact Analysis of Scholarship Project	Cybage-Khushboo Charitable Trust	23600	3 months	Research	4	IT (CSR Wing of an IT Company - Cybage)	Completed successfully between Nov 17 to Jan 2018	Gaps in Scholarship Program of Khushboo Charitable Trust were found out. The comprehensive report was presented to the client.



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8	Personal Effectiveness	Mecc Alte India Pvt Ltd	110076	3 months	Behavioral	4	Manufacturing	Completed successfully between Oct 2017 to Jan 2018	The project aimed at finding strengths and developmental areas of the participants. The said objective was achieved using a Psychometric tool- Temple Index of Functional Fluency which identified positive and negative behaviours of individuals. The project entailed detailed one to one counselling of each candidate. Individual and Group report was shared with the client.
9	Leadership Counselling & Gap Analysis using Psychometric Tool- TIFF	Mecc Alte India Pvt Ltd	106200	3 months	Behavioral	2	Manufacturing	Completed successfully between Oct 2017 to Jan 2018	The problem which was presented by the client was that, there was lack of ownership and cohesiveness among team members (a team of 16 Senior Managers). The project master aimed at identifying the reasons of said gaps using Psychometric tools- Temple Index of Functional Fluency and Thematic Appreciation Test, to know the behaviours and personality of candidates. It was later followed by in depth one to one counselling of each candidate to meet the stated objectives. The detailed report was shared with the client,
10	Sales Management	Sigma Electro Tech	19470	2 months	Sales	2	Manufacturing	Completed successfully between Feb 18 to March 18	Middle management of Sigma Electro Tech was assessed on their current selling skills. The gaps were identified and they were accordingly trained and counselled.
11	Leadership Counselling & Gap Analysis using Psychometric Tool- TIFF & TAT	Jabil Circuit	214760	3 months	Behavioural	4	Manufacturing	Completed successfully between Feb 18 to April 18	The problem which was presented by the client was that, there was lack of ownership and cohesiveness among team members (a team of 15 Middle Managers). The project masters aimed at identifying the reasons of said gaps using Psychometric tools- Temple Index of Functional Fluency and Thematic Appreciation Test, to know the behaviours and personality of candidates. It was later followed by in depth one to one counselling of each candidate to meet the stated objectives. The detailed report was shared with the client.



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